



## Carlo rossini

2012

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### EDUCATION

**BSc(hons), MBA(DIST), MIEE, CENG**

### EXPERIENCE

After a post-graduate year as the top student with the Scottish Engineering Training Scheme (SETS) Carlo joined the north of Scotland Hydro-Electric Board in 1981 as an engineering graduate where he spent 10 years in various operational engineering positions before moving to Perth in 1991 to join the newly created Energy Trading section. This was a key career switch into the new commercial environment of deregulated energy supply and from 1991 until 1999 he undertook a range of responsibilities from direct selling to business customers, wholesale energy trading in both physical & financial instruments and the commercial development of profitable new generation (IPP and CHP) projects.

In the years from 1996 to 1999 he moved into a specialised corporate role advising the Executive Directors on corporate strategy, investments, risk valuation, commercial due diligence and analysis. Carlo actively participated in regulatory structural reviews and was an expert panel member of the CHPA Advisory body, which operated the Government contract to advise and promote co-generation and energy efficiency. (He was presented with a special award for his individual contribution to the industry by the CHPA in 1999).

After playing a key role in the merger discussions of Scottish Hydro Electric and Southern Electric (Dec'98), he established the Operational Risk Department (Back Office) within the Energy Trading Division, reporting to the Energy Trading Director as the Portfolio Support Manager. He left Scottish and Southern Energy in 1999 to undertake a new challenge and after a brief period of advising DETR and other private corporations on commercial strategies and risk management, he formed Energy-Link Partnership Limited in May 2000.