

# Paul Cunningham

2012



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## EDUCATION

10 O levels, 4 A levels, Maths Bsc Nottingham University ('87)

## EXPERIENCE

Operational Research | British Gas

Market Analyst | Midlands Electricity

Contract Negotiator | NORWEB

Power Project Development | Scottish Hydro Electric

Energy Purchasing Manager | Scottish Hydro Electric

Director Medway Power | Scottish Southern Energy

Portfolio Manager | Scottish Southern Energy

Contract Restructuring Manager | Scottish Southern Energy

Optimisation Expert | Energy Link

Power Project Development | Energy Link

Software Development | Energy Link

Proven ability to drive any and all aspects of a project from the feasibility phase through to completion covering market and financial analysis including negotiations, contract development and funding. Extensive experience in gas and power procurement and sales and restructuring. Deal sizes vary from £1m to £2BN with Board lead on deals up to £1BN. Recent Projects up to €400m where I worked within a small project team and provided all the market analysis and key financials

## SKILLS

- High level or detailed analysis. Very competent in excel, vb, sql , mixed integer programming and others
- Due Diligence, Development and Negotiation
- Building Business Intelligence Models and Tools